

INSTRUCTIONS

1. The Vendor shall complete and submit the following tables as their price proposal:
 - Pricing and Delivery Table 9-1 (CSC Implementation)
 - Pricing and Delivery Table 9-2 (Monthly CSC Operations prior to Tolling Commencement)
 - Pricing and Delivery Table 9-3 (Monthly CSC Operations after Tolling Commencement)
 - Pricing and Delivery Table 9-4 (CSC Change Orders)
2. Pricing and Delivery Table 9-1
 - The Vendor shall provide the Delivery Date for each listed Implementation Payment Milestone. These dates shall comply with the requirements and shall match the Vendor's submitted Program Schedule for each respective milestone.
 - The Vendor shall provide the pricing amount for each Implementation Payment Milestone based on the requirements. The Vendor shall confirm that the amount for the Acceptance Issued milestone equates to the amount specified by the requirements.
 - The Vendor shall confirm that the Total Phase 1 (Implementation) Price is correct.
 - ~~The Total Phase 1 (Implementation) Price (from Table 9-1) plus the Total Phase 2 Price (from Table 9-2) shall not exceed the published Upset Price (see RFP Section 1.3 – Program Budget).~~
3. Pricing and Delivery Table 9-2
 - For each month prior to Tolling Commencement that the Vendor elects to provide CSC operations (i.e., Services), the Vendor shall provide a listing of tasks and/or achievements and a respective pricing amount. (Note: This effort shall not begin earlier than April 2010 (6 months prior to Tolling Commencement).) CSC operations tasks and/or achievements shall be related to issuing transponders and accepting and posting customer payments and processing toll transactions. Each listed task and/or achievement shall be measurable (e.g., - Will begin transponder distribution on 5/1/10).
 - The Vendor shall confirm that the Total Phase 2 Price is correct.
 - ~~The Total Phase 1 (Implementation) Price (from Table 9-1) plus the Total Phase 2 Price (from Table 9-2) shall not exceed the published Upset Price (see RFP Section 1.3 – Program Budget).~~
4. Pricing and Delivery Table 9-3
 - The Vendor shall provide CSC operations pricing for after Tolling Commencement in the form of fixed and variable pricing components based on the requirements and the indicated phases (based on WSDOT's fiscal year). The variable monthly pricing shall be based on the quantity of Active Transponder Accounts (as reported by the CSC at the end of each month).
5. Pricing and Delivery Table 9-4
 - The Vendor shall provide a listing of all potential staff positions for the purpose of developing pricing for future Change Orders.
 - The Vendor shall provide a price (hourly rate) for each position listed.
6. See Performance Measures and Liquidated Damages Tables for additional information and requirements.

PRICING AND DELIVERY TABLE 9-1 (CSC Implementation) - continued

		Project Phase(s)				
		Phase 1 (Implementation) NTP to CSC Acceptance				
		Delivery Date		Pricing		
Implementation Payment Milestone (not necessarily in chronological order)	Qualifying Event(s)	Requirement(s)	Date	Unit	Requirement(s)	Amount
Start-up Complete	Approval (by WSDOT) of the following: <ul style="list-style-type: none"> • Test Plan • Factory Acceptance Testing Procedures • Factory Acceptance Test Report • Integration and Commissioning Testing Procedures • Integration and Commissioning Test Report • Acceptance Testing Procedures • Deficiencies Log Achievement of the following: <ul style="list-style-type: none"> • Website established • CSC phone service established • IVR established • Communication Network established • Interfaces established • Priority 1 & 2 Deficiencies resolved • Vendor staff recruited and trained 	Milestone achieved no later than 30 Calendar Days before Tolling Commencement		One-Time Lump Sum	None	
Acceptance Issued	Approval (by WSDOT) of the following: <ul style="list-style-type: none"> • Business Continuity Plans • Acceptance Test Report • Deficiencies Log Achievement of the following: <ul style="list-style-type: none"> • Priority 1 & 2 Deficiencies resolved • All other Implementation related deliverables submitted • All other Implementation related approvals obtained • CSC Systems and Services Operational for 60 Calendar Days 	See Appendix 2 - Scope of Work.		One-Time Lump Sum	Shall be equal to 20% of the Total Phase 1 (Implementation) Price	
Total Phase 1 (Implementation) Price:					Note: The Total Phase 1 (Implementation) Price plus the Total Phase 2 Price shall not exceed the published Upset Price	

 - Vendor provided information/amount

 - Calculation (based on Vendor provided amounts)

PRICING AND DELIVERY TABLE 9-2 (Monthly CSC Operations prior to Tolling Commencement)

Project Phase(s)			
Phase 2			
Months prior to Tolling Commencement			
Monthly Operations	Measurable Task(s)/Achievement(s)	Pricing	
		Unit	Amount
April 2010 (6 months prior to Tolling Commencement)		One-Time Lump Sum	
May 2010 (5 months prior to Tolling Commencement)		One-Time Lump Sum	
June 2010 (4 months prior to Tolling Commencement)		One-Time Lump Sum	
July 2010 (3 months prior to Tolling Commencement)		One-Time Lump Sum	
August 2010 (2 months prior to Tolling Commencement)		One-Time Lump Sum	
September 2010 (1 month prior to Tolling Commencement)		One-Time Lump Sum	
Total Phase 2 Price:			
Total Phase 1 (Implementation) Price (from Table 9-1):			
Total Phase 1 (Implementation) Price plus Total Phase 2 Price (see Note 1):			

Note 1: The Total Phase 1 (Implementation) Price plus the Total Phase 2 Price shall not exceed the published Upset Price.

- Vendor provided information/amount
 - Calculation (based on Vendor provided amounts)